

'Fire & Security Business '

Ref MS 394

Confidential Sale - South Wales

Price

Business: offers around £2,000,000

Business: A well established and very successful limited company specialising in providing and maintaining fire detection and security intruder alarm systems to businesses nationwide. The business has contracts with blue chip companies, hotel groups and companies with nationwide outlets to offer a full fire, secure access control and intruder alarm service, including CCTV systems (remote monitoring is carried out by a third party monitoring station)

The company is the preferred supplier for many nationwide businesses and offers a full service from initial survey through to supply and fit and on to service contracts.

The company holds all relevant industry accreditations

The business is run by two directors and 12 full time staff, some of which are mobile service engineers.

The business holds maintenance contracts that provide a regular income stream.

The company is being placed on the market as the directors feel that if the company is to grow in line with anticipated increased demand, the business will need a larger infrastructure and management team. The business could easily expand to having regional offices throughout the UK.

We believe that this business therefore, would suit a similar or compatible business as an 'add on' or to provide access to a readymade income stream and client base in this growing industry.

The two directors are prepared to stay with the business if required.

Location: The business is presently located in leasehold premises with good M4 motorway links and could be relocated to another location if required.

Financial Details:

Annual Sales: £1,200,000 with a strong GP

Accounts: Will be made available once the business has been viewed.

Premises:

The business is housed in a large (2,400 sq ft) modern office fully furnished with all necessary trade equipment. There is a car park to the front.

Assets:

Assets include company cars, service vans service tools and equipment, service stock, website and computers.

Tenure:

Leasehold 2 years remaining (renewable)
Rent: £12,000 per year
Rates: £6,000 per year

Viewing: This is a confidential sale. No further information will be given without you first completing a Confidentiality Agreement.

To ensure that your viewing arrangements are trouble free and our client can arrange to have the necessary time to show you around and answer your questions, please telephone this office on 01792 424411 let us know when you would like to visit and we will make the arrangement.

Offers: All offers are for 100% shares in the limited company including any liquid assets and should be made to this office.

Finance: If you need help or advice please let us know and we will put you in touch with our Finance Department specialising in helping fund purchase of these types of businesses.